



Registration Open for 2026 Spring Learn and Drive (PA470)

The Spring Learn and Drive will feature the all-new 2026 RAV4, C-HR and bZ Woodland plus key competitors with a test drive held on public roads.

This event replaces in-dealer Regional Training Manager (RTM) training for these vehicles.

Get ready for this unique opportunity to learn more about these latest new vehicles and how they stack up to their closest competitors.

Locations

Pacific Zone

- Kelowna, BC - Hampton Inn and Suites, Kelowna Airport, June 23-25
- Abbotsford, BC - Tradex, July 7-10
- Duncan, BC - Vancouver Island Motorsport Circuit, July 14-15

Prairie Zone

- Winnipeg, MB - Assiniboine Park Conservancy, May 20-22
- Saskatoon, SK - Prairieland Park, June 2-3
- Edmonton, AB - Nisku Inn, June 9-12
- Calgary, AB - Deerfoot Inn and Casino, June 16-19

Central Zone

- Clarington, ON - Mosport, April 13-17; April 20-24; May 11-14
- Cambridge, ON - TMMC, April 20-24
- Sudbury, ON - The Local 6500 Hospitality, May 12-14
- Ottawa, ON - Blu Legacy Convention Centre, May 20-22

Quebec Zone (in French)

- Montreal North, QC - ICAR, May 25-28
- Montreal South, QC - Plaza Rive-Sud, June 2-5
- Quebec City, QC - Courtyard Quebec City, June 9-12

Atlantic Zone

- Moncton, NB - Moncton Casino, July 7-9
- Halifax, NS - Exhibition Centre, July 14-16
- St. John's, NL - Delta Hotel, July 22-24

[View Dates](#)



The Toyota Way 1-Day Experience

This immersive one-day experience was developed due to the success of our full 3-day Toyota Way conference for Dealer Principals and General Managers.

Discover the origins and evolution of Toyota's unique approach to manufacturing and business excellence in The Toyota Way Experience. This course explores the key principles that have driven Toyota's global success, including Kaizen (continuous improvement), teamwork, respect for people and the Toyota Production System (TPS).

Why Should Managers Attend?

- Unlock Toyota's Core Philosophy: Dive deep into the values that drive Toyota's success
- Inspire Your Team: Gain powerful insights to motivate and lead your staff
- Streamline Processes: Learn practical strategies to enhance efficiency in your department
- Onboard Like a Pro: Equip yourself with tools to seamlessly integrate new team members

Choose 1 day to Attend

- Apr. 7: Cambridge, ON - Cambridge Hotel and Conference Centre
- Apr. 8: Scarborough, ON - Head Office
- Apr. 9: Ottawa, ON - Sandman Signature Ottawa Airport Hotel
- May 6, 7: Calgary, AB - Calgary Airport Marriott
- May 20, 21: Richmond, BC - Zone Office

Dates and Locations Still to be Confirmed

- May : Quebec Zone
- June : Atlantic Zone

Class size is limited. Ask your Dealer Administrator to register you for The Toyota Way Experience for Managers (TW300).

[Learn More](#)



P14-QT Parasitic Draw Test

This quick training guide provides a comprehensive overview of the Parasitic Draw Test, designed to help diagnose excessive battery drain, also known as "Dark Current", occurring while a vehicle is turned off.

Technicians will learn to identify excessive electrical draws caused by faulty components or wiring and understand how to use a digital multimeter to troubleshoot, ensuring that systems like security and infotainment are not depleting the battery.

[Start the Course](#)



Recruitment, Onboarding and Retention of Technicians

This 1-day course offers a comprehensive approach to identifying industry challenges, the cost of turnover and value of technicians. It received a 5-out-of-5 star rating in the inaugural sessions.



Available for Fixed Operations Managers, Service Managers, General Managers and HR Managers to support the enhancement, or creation of processes to support Technician recruitment, onboarding and long-term retention.

Key Focus Areas

- Recruiting: How to identify and recruit the right technicians for your store.
- Onboarding: How to develop smart onboarding strategies.
- Retention: How to engage employees, advance their careers and retain.

2026 Enhancements

Role Playing

- How to conduct welcome and check-in meetings with the new technician (sample agendas, discussion points).
- How to introduce mentorship; to the Technician Mentor and to the New Technician (Technician action plans, goals, and career path discussions).
- How to work with Technicians on action plans, goals and career paths (sample agendas, discussion points).

Resource library

- Self-assessment sheets
- Role-play activity guides (Meeting-in-a-box resources)
- ROI calculators
- Action plans

Contact your Dealer Administrator to register for ROR100. Space is limited to 20 per session.

One Day Sessions : 8:30am to 4pm (local time), includes light breakfast and lunch

- Atlantic Zone - Mar. 24 - Four Points Sheraton, Moncton, NB
- Pacific Zone - Apr. 8, 9 - Fairmont Vancouver Airport, Richmond, BC
- Prairie Zone - Apr. 15, 16 - Courtyard by Marriott Calgary Airport, Calgary, AB
- Central Zone - May 5- Cambridge Hotel & Conference Centre, Cambridge, ON
- Central Zone - May 6 - Head Office, Scarborough, ON
- Central Zone - May 7 - Sandman Signature Ottawa Airport, Ottawa, ON

[Register Today](#)

QUOTE

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“ One child, one teacher, one book and one pen can change the world.

~ Malala Yousafzai



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