



## Spring Learn and Drive - Limited Spots Remaining at Mosport (Clarington, ON)

Seats for the Mosport session (May 11-14) are filling quickly, with only a limited number remaining. Don't miss your opportunity to attend - secure your spot now before registration closes.

Over the past few weeks, we have successfully concluded 15 sessions, training more than 500 participants.

The Spring Learn and Drive (PA470) event features the all-new 2026 RAV4, C-HR and bZ Woodland, along with key competitors, with test drives held on public roads.

### Learn and Drive Locations

#### Pacific Zone

- June 23-25: Kelowna, BC - Hampton Inn & Suites, Kelowna Airport
- July 7-10: Abbotsford Tradex, BC - Tradex
- July 14-15: Duncan, BC - Vancouver Island Motorsport Circuit

#### Prairie Zone

- May 20-22: Winnipeg, MB - Holiday Inn Express Winnipeg Airport Polo Park
- June 2-3: Saskatoon, SK - Prairieland Park
- June 9-12: Edmonton, AB - Nisku Inn
- June 16-19: Calgary, AB - Deerfoot Inn and Casino

#### Central Zone

- May 11-14: Clarington, ON - Mosport
- May 12-14: Sudbury, ON - The Local 6500 Hospitality
- May 20-22: Ottawa, ON - Blu Legacy Convention Centre

#### Quebec Zone (in French)

- May 25-28: Montreal North, QC - ICAR
- June 2-5: Montreal South, QC - Plaza Rive-Sud
- June 9-12: Quebec City, QC - Courtyard Quebec City

#### Atlantic Zone

- July 7-9: Moncton, NB - Moncton Casino
- July 14-16: Halifax, NS - Exhibition Centre
- July 22-24: St. John's, NL - Delta Hotel

This event replaces in-dealer Regional Training Manager (RTM) training for these vehicles. Get ready for this unique opportunity to learn more about these latest new vehicles and how they stack up to their closest competitors.

[Register Today](#)



## 2020 RAV4 PHEV E-Learning Module

The new, all-hybrid RAV4 compact SUV has been reimagined with updated style, comfort, safety and forward-looking technologies to help you make the most of every connection. No matter where adventure takes you, RAV4 makes getting there better, together.



[Start the Course](#)



## May's SalesPro Now Live

Ensure that you complete this quiz, as it holds points toward the President's Program.

If multiple attempts are made, it may take up to 48 business hours to reflect the new score.

Reach out to [salesprotoyota@toyota.ca](mailto:salesprotoyota@toyota.ca) with any questions.

[Start the Quiz](#)

## Discover How to Grow Your Service Business - 5 Part Series

Sign up today to secure your spot for courses running May 11-25.

Create a "Service Growth Culture" for your Service Department. This 5-part series will show you how to build loyalty and grow your service business long-term to support growth and service retention.

Join facilitators Michael Lenz and Dan Paras for this informative series. Sessions available in both English and French.

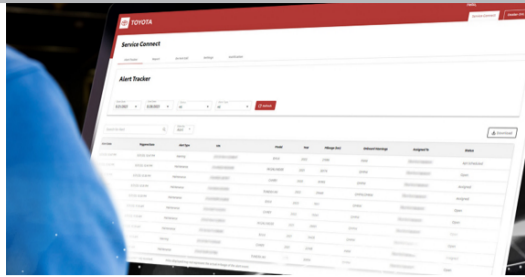
- SGC01 : A Culture of Growth for Your Service Business
- SGC02 : Management Tasks, Structures, Roles, and Responsibilities
- SGC03 : Building Loyalty and Growing Your Business Long-term
- SGC04 : Inbound Activities to Generate Results
- SGC05 : Outbound Activities to Generate Results

Ask your Dealer Administrator to enroll you today. Spaces are filling up quickly but new sessions will be added on a regular basis.

[View Dates](#)



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## SERVICE CONNECT ALERT TRACKER

The new Service Connect Alert Tracker portal will launch May 14.

Take a sneak peek by accessing the comprehensive guidebook that's now available.

[Learn More](#)

## Toyota bZ4x New Technology - Vehicle Lift Up

Lifting a Toyota bZ4x is not the same as hoisting a conventional vehicle. Being aware of these unique requirements is key to performing the job safely and accurately.

In this module, we will walk through the approved lift points, review important considerations tied to the vehicle's high-voltage battery system, and explain the steps that must be taken before the vehicle is positioned on the hoist.

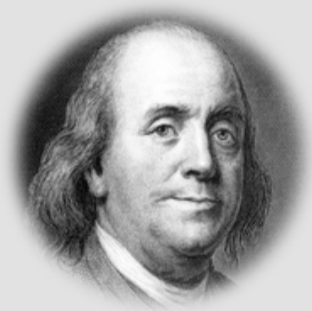
The video is designed to help technicians feel more comfortable when working with the bZ4x, giving them the knowledge needed to support the vehicle correctly and prevent damage to both the vehicle and the equipment.

By emphasizing these core practices, we aim to strengthen safety procedures and maintain a high standard of service performance.



[Watch Video](#)

## QUOTE



“ Change is the only constant in life. One's ability to adapt to those changes will determine your success in life.

~ Benjamin Franklin



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